



EMERALD POINTE

Condominium Association Inc.

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From: Treasurer, Emerald Pointe Condominium Association Inc.

February 14th, 2005

Subject: Southeast Roofing Consultants

To Whom it May Concern:

I am offering this letter on behalf of Southeast Roofing Consultants.

We entered into our current relationship with Southeast Roofing in April of 2004. This contract covered the re-roofing of three of our three-story, (12,000 sq. ft. each) high-rise buildings, two of our four-story, (16,700 sq. ft. each) high-rise buildings, and a number of our Villas. The scope of the contract involved the: removing all existing roofing material and disposal; installing taper-board for positive roof drainage; installing scuppers and downspouts; install new doors into mansards; replace all roof vents; raise all air conditioners compressor units, (177) and install on new 18 inch high aluminum stands; install Custom Seal membrane fully adhered with flashing, curbs, boots and sleeves. In addition, the tile mansards were also stripped of all roofing materials, inspected, deck boards replaced as necessary, and new tile installed. The value of the initial contract was approximately \$1,400,000.

Half-way through this project Hurricane Charley paid us a visit. With the 164 plus mph winds of that afternoon of August 13th, 2004, we experienced sever damage to all of our 313 units and our Common buildings and facilities. Southeast Roofing Consultants was immediately on the job to help us in any way they could. Southeast Roofing Consultants showed up on the property before the winds had died down to inspect and access the damage. Within three days they had mobilized and had four additional high-lifts brought in, a crane, an all-terrain fork-lift, loads of plywood to start boarding up over four hundred windows and doors, generators, 12 port-o-lets, a command trailer, and nearly fifty workers.

By the time of this writing, Emerald Pointe, through its insurance carriers has committed to or paid to Southeast Roofing Consultants an additional \$2,500,000 to \$3,000,000 in emergency repairs and dry-ins, as well as the re-roofing of five high-rises, nine common buildings, forty-six townhouses, and thirty-two villas.

In conclusion, we found Southeast Roofing Consultants; very easy to work with, very capable, and very willing to respond to our needs.

Sincerely,

Ed Uhland, Treasurer